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# Workshop Requirements

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Prepared by South Coast Tints Limited  
Strictly Private and Confidential

South Coast Tints are recognised Leaders in the application of  
Automotive Window Films

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## OVERVIEW

South Coast Tints (SCTints) needs to be sure that when dealerships allow SCTints to install on their premises, that certain unique conditions are met. If a dealership can help achieve the best working environment, the best results are achieved.

We do understand that it is not possible to get our ideal working conditions on all premises.

SCTints started in the early 90's as a mobile business, tinting vehicles in all kinds of locations, before investing in a suitable workshop in 2000 in Southampton. Our advice below is based on our previous experience.

Today SCTints delivers against high standards in controlled conditions. In order to meet these high standards, whilst working within your dealership, we must replicate these conditions where ever possible in the allocated area.

It is important that before installations commence, SCTints meet the sales and service team to agree on the selected working area and to the plan the best way forward to achieve our mutual goals. We request that each dealership understand the guidelines and conditions set out. Poor working conditions directly affect the quality of installations.

SCTints do not rush jobs. We work efficiently, a typical 'B Post Back' install (all windows behind the driver seat), takes on average 2 hours and a 'whole vehicle' install may take up to 3.5 hours, depending on the number of windows and complexity of the vehicle in question. How much dust and contamination is in the air is directly linked to the time it takes to complete an install to the high SCTints standards.

**Important Note:** With our refined methods, no windows are removed and no vehicles are dismantled, all panels remain intact. We know though experience that this prevents any unwanted squeaks or rattles that may result from intricate panels being removed, that never go back together as factory fitted, preventing any end customer complaints.

Installations should occur as far away from any open air door as possible. Mains power (13 amp) must be near by for lighting, heating and tools, which are all part of SCTints mobile equipment.

In winter a warm workshop is compulsory as it aids the application of the films. Cold film is brittle, crunchy and un-workable creasing with ease. South Coast Tints use mobile infrared heaters to aid the controlled drying process when installing in such conditions. The glass must be above a critical temperature for the adhesive to cure and bonding to take place. These heaters are on tripods and take up space.

Where ever possible the vehicle for installation should be clean, with keys, electric windows working, and ready. To optimise the technicians time, any next waiting vehicle should be available as soon as first vehicle is complete.

Simply put, a clean and tidy space, free from air movement, dust and dirt is essential otherwise job times will increase and unnecessary amounts of wasted expensive material will be thrown away. These requirements are the same as any paint shop where a dust free environment is essential for the best finish.

Your help in achieving this environment will be greatly supported by SCTints technicians. If you think these conditions are not possible or difficult to meet within your premises then other solutions can be found. E.g. Request that installation occurs on SCTints premises.

All SCTints installations end up looking as if the glass was replaced, bubble and crease free. A five year guarantee for both the material used and any SCTints installation is supplied with each installation.

## CHECKLIST

Please use the following checklist as a quick guide:

- Clean tidy space, room to open all vehicle doors fully, including any tailgate or rear doors. Space for SCTints lighting, heater and mobile workbench
- 13 amp power socket near by. SCTints carry/use extension leads.
- Closed working space, free from any major air movement and any open doors
- A clean, oil free floor, as the technician(s) are in and out of customers vehicles
- A well lit area, although SCTints again carry additional lighting
- In winter, warm workshops are compulsory
- Any next vehicle ready and waiting
- Support of SCTints requirements for best practices and best results